

Income and Expenses

06/01/2013 - 05/31/2014

Account	06/01/2013 - 05/31/2014
INCOME	
CABO Member	
Group Member	\$ 364.00
Ind Member	\$ 120.00
CABO Member - TOTAL	\$ 484.00
General Fund Donation	\$ 3,561.00
Gross Sales	\$ 319.00
Smart Cycling Income	\$ 2,640.00
INCOME - TOTAL	\$ 7,004.00
EXPENSES	
Consulting Services	\$ 5,760.00
Cost of Goods	
Materials	\$ 638.00
Cost of Goods - TOTAL	\$ 638.00
Insurance	\$ 201.00
Legislative Rep	\$ 1,440.00
Membership	\$ 180.00
Office	\$ 110.99
Smart Cycling Expenses	\$ 2,062.63
Utilities	\$ 18.99
EXPENSES - TOTAL	\$ 10,411.61
TOTAL INCOME - EXPENSES	\$ -3,407.61

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Notes on CABO Financial Statements

Definitions of Non-obvious categories

Income Items:

Gross Sales — Income generated by sales of Street Smarts and other publications

Smart Cycling Income — Income from conducting Smart Cycling Classes

Expense Items:

Consulting Services — Payments for advice and help with non-legislative aspects of California Government

Cost of Goods — Cost of acquisition of Street Smarts and other publications

Legislative Rep — Payments for work on state legislation

Membership — Payments for affiliation with national organizations

Smart Cycling Expenses — Expenses incurred in conducting Smart Cycling Classes